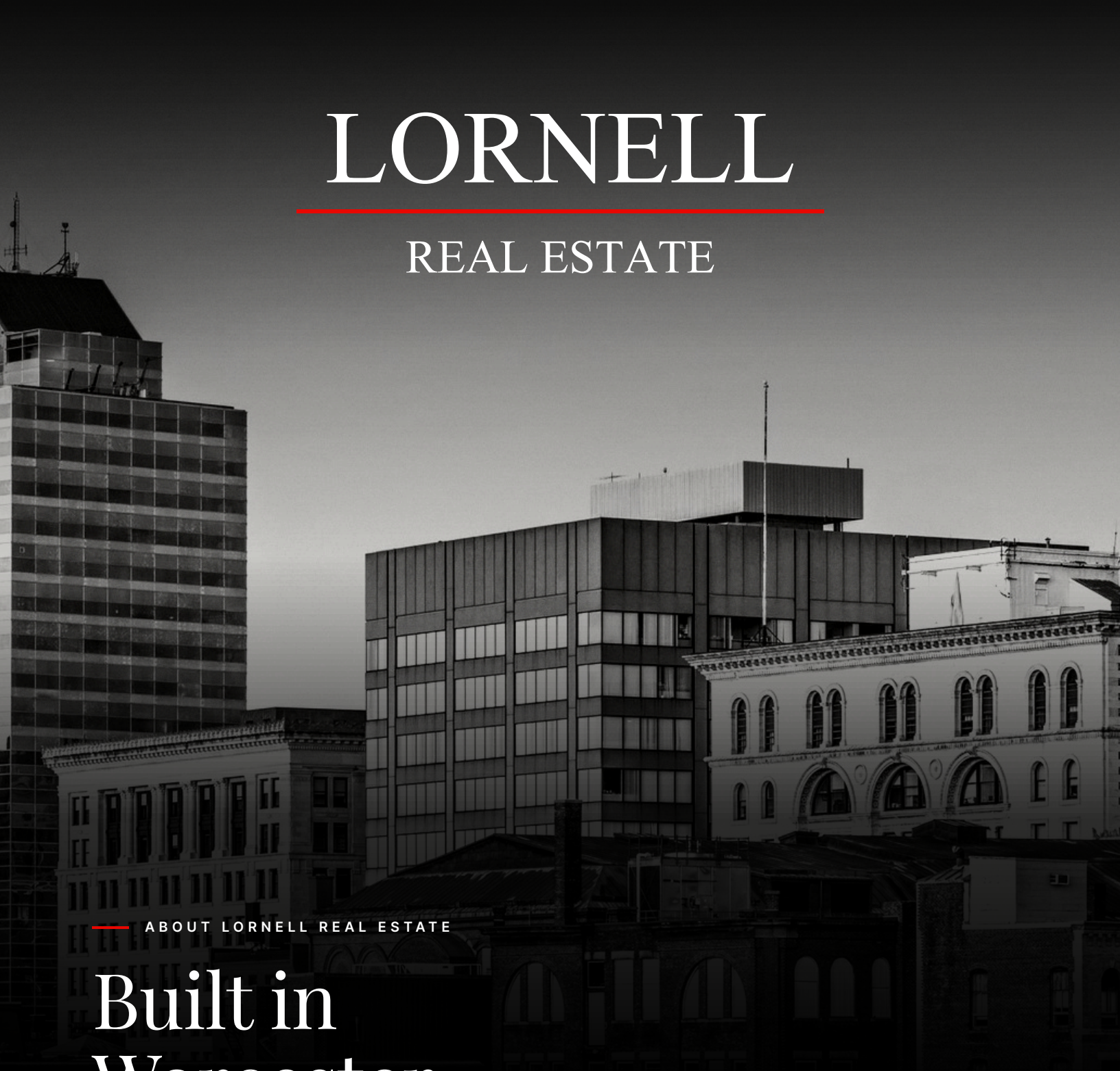
LORNELL

REAL ESTATE



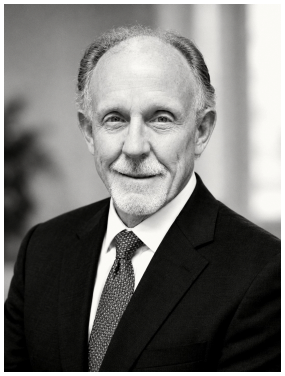
ABOUT LORNELL REAL ESTATE

Built in Worcester.

Investment sales, leasing, and property management across Worcester and Central MA, with a data-driven edge most brokerages can't match.

THE TEAM

Leadership & Advisors



Todd Lornell

PRINCIPAL & FOUNDER

Todd founded the firm in Worcester after 36 years in commercial real estate, from development and retail leasing to store rollouts for Home Depot, Dollar Tree, Michaels and PetSmart.

T 860-305-7432
E todd@lornellre.com



Collin Mulcahy

PRESIDENT

Collin represents landlords, tenants, buyers, and sellers across the industrial and small business sectors. He started in residential property management and graduated from the Isenberg School of Management at UMass Amherst.

T 774-230-3634
E collin@lornellre.com



Brandon Wills

CHIEF FINANCIAL OFFICER

Brandon oversees the firm's financial health, capital allocation, and long-term budgeting. He brings a background in financial strategy and corporate accounting, and a B.S. in Economics-Finance from Bentley University.

T 508-556-1878
E brandon@lornellre.com



Michael Murray

ADVISOR

Michael advises investors, developers, and owners on long-term value. A decade with one of Worcester's premier multifamily developers took him through acquisition, development, leasing, and sale.

T 857-266-0230
E mmurray@lornellre.com



Michael Reitsma

ADVISOR

Michael brings more than 20 years in client relationship management, technology, and lease administration. An investor in property himself, he helps buyers, sellers, landlords, and investors decide with confidence.

T 508-330-4543
E mreitsma@lornellre.com



Nicholas Ceppi

ADVISOR

Nick began in apartment leasing and helped grow portfolios substantially. With a background in property management, lending, and construction, he is a resourceful dealmaker focused on value creation.

T 774-998-9044
E nick@lornellre.com

THE DATA-DRIVEN EDGE

Research & Technology



Mina Roufail

INDEPENDENT MARKET ANALYST

Mina Roufail is an independent analyst, not a Lornell employee, who assists the firm when a deal calls for deeper underwriting. He brings institutional capital markets experience: he led capital raising for multifamily portfolios across the Sunbelt and helped close more than $120 million in transactions.

When Lornell brings him in, he tests the numbers behind a purchase or sale before the client commits, holding the deal to the standard institutional investors expect.

UNDERWRITING / DEAL ANALYSIS / CAPITAL MARKETS / MULTIFAMILY



Faisal Yaseen

DIRECTOR OF TECHNOLOGY & MARKETING

Faisal Yaseen leads the marketing, research and technology that give Lornell's buyers, sellers and investors an edge. When you sell, buy or invest with Lornell, he is part of the reason our brokers come to the table with answers.

Before real estate, he spent seven years making sure software for a major bank and a financial-data firm got the numbers right, and that standard comes with him. He earned his master's in Information Technology from WPI in 2026. Every fact we give a client has been checked, and their information stays private.

LISTING MARKETING / MARKET RESEARCH / PROPERTY DATA / TECHNOLOGY

T 508-723-5896

E faisal@lornellre.com

WORK WITH US

Talk to the team.

Reach any of us directly, or call the office on Commercial Street and we will put you through.

NAME	TITLE	DIRECT	EMAIL
Todd Lornell	Principal & Founder	**860-305-7432**	todd@lornellre.com
Collin Mulcahy	President	**774-230-3634**	collin@lornellre.com
Brandon Wills	Chief Financial Officer	**508-556-1878**	brandon@lornellre.com
Michael Murray	Advisor	**857-266-0230**	mmurray@lornellre.com
Michael Reitsma	Advisor	**508-330-4543**	mreitsma@lornellre.com
Nicholas Ceppi	Advisor	**774-998-9044**	nick@lornellre.com
Faisal Yaseen	Director of Technology & Marketing	**508-723-5896**	faisal@lornellre.com

OFFICE

LORNELL
REAL ESTATE

250 Commercial Street
Suite 220
Worcester, MA 01608

774-230-3634
info@lornellre.com
lornellre.com

MARKETS SERVED

Worcester	MA
Auburn	MA
Leicester	MA
Oxford	MA
Spencer	MA
Southbridge	MA
Webster	MA
New Bedford	MA
Burrillville	RI
Connecticut	CT